### § 1 General - Scope of Application

- (1) Our Conditions of Sale shall apply exclusively; we shall not recognise any conditions of the Customer's which are contrary to or deviate from our conditions, unless we had explicitly agreed to their being valid. Our Conditions of Sale shall also apply if we perform the delivery to the Customer without reservations, being aware of any conditions of sale of the Customer which are contrary to or deviate from our Conditions of Sale.
- (2) All agreements which are made between us and the Customer regarding the execution of this contract have been stipulated in this Contract in writing.
- (3) Our Conditions of Sale shall only apply for entrepreneurs within the meaning of § 310 sect. 1 BGB (German Civil Code).

## § 2 Offer – quotation documents

- (1) Our offers are subject to confirmation.
- (2) If the order is qualified as an offer pursuant to § 145 BGB (German Civil Code), we shall be entitled to accept it within 2 weeks.
- (3) We reserve the right of ownership and copyrights to illustrations, drawings, calculations and other documents. This also applies to such written documents that are identified as "confidential". The Customer requires our express written consent before disclosing them to third parties.

#### § 3 Prices - Terms of payment

- (1) Unless otherwise specified in the order confirmation, our prices shall be applicable "ex works"; packaging shall not be included, but invoiced separately.
- (2) The legal value-added tax is not included in our prices; it is shown separately in the invoice to the amount provided by law at the date of invoicing.
- (3) Deduction of discount shall only be admissible if agreed in writing.
- (4) If the order confirmation does not contain anything to the contrary, the purchase price net (without deduction) must be paid within 30 days as of the date of invoice. The legal regulations governing the consequences of default in payment will apply.
- (5) The Customer shall only be entitled to setoff if his/her counterclaims have been determined, are uncontested or have been acknowledged by us with legal effect. Moreover, he/she shall be entitled to exercise his/her right of retention

to the extent that his/her counterclaim is based on the same contractual relationship.

#### § 4 Delivery Period

- (1) The commencement of the delivery period indicated by us is based on the previous clarification of all technical issues.
- (2) We shall only be required to comply with our delivery obligation if the Customer has performed his/her obligations in a timely and orderly fashion. We reserve the defence of nonfulfilment of the contract.
- (3) If the Customer gets into default in acceptance or violates culpably any other duties to cooperate, we shall be entitled to require reimbursement of the damage caused to us to this extent, including any possible additional expenses. Further claims or rights shall remain reserved.
- (4) To the extent that the prerequisites specified under sect. (3) are fulfilled, the risk of accidental perishing or accidental deterioration of the purchased item shall pass to the Customer at the time when the latter gets into acceptance default or debtor's default.
- (5) We shall be liable according to the legal regulations as far as the Purchase Contract on which the transaction is based is a firm deal within the meaning of § 286 sect. 2 no. 4 BGB (German Civil Code) or § 376 HGB (German Commercial Code). We shall also be held liable according to the legal regulations, to the effect that the Customer, following a default of delivery for which we are responsible, is entitled to assert that his/her interest in the further performance of the contract has ceased.
- (6) We shall further be liable according to the legal regulations as far as the delay in delivery is due to an intentional or grossly negligent breach of contract which we are responsible for; any fault by one of our agents or persons employed in the performance of our obligations shall be imputed to us. If the default in delivery is not based on a grossly negligent breach of contract for which we are responsible, our liability to pay damages shall be limited to the predictable damage which will typically occur.
- (7) We shall also be held liable according to the legal regulations to the effect that the delay in delivery for which we are responsible is based on culpable breach of an essential contractual duty; however, in this case, liability for damage shall be limited to the predictable damage which typically occurs.
- (8) Further legal claims and rights of the Customer shall remain reserved.

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# § 5 Transfer of risk – Costs of packaging

- (1) Unless the order confirmation contains anything to the contrary, delivery shall be agreed as "ex factory".
- (2) Separate agreements shall apply to the take-back of packaging material.
- (3) The delivery shall be covered by a transport insurance; the Customer shall bear the costs incurred to this extent, unless delivery "franco domicile" has been agreed.

## § 6 Liability for defects

- (1) Customers' claims based on defects shall be based on his/her having correctly fulfilled his/her duties regarding investigation and complaint pursuant to §§ 377 HGB (German Commercial Code).
- (2) As far as the purchased item shows a defect, the Customer shall be entitled at his/her choice to either supplementary performance in terms of correction of the defect or to replacement by a new purchased item free of defect. In case of correction of the defect or replacement, we shall be obligated, in terms of supplementary performance, to bear all expenses required to eliminate the defect, especially transport, travelling expenses, labour and material costs, as far as these are not increased due to the fact that the purchased item has been taken to a place other than the place of fulfilment.
- (3) Should supplementary performance fail, the Customer shall be entitled at his/her choice to demand rescission of the contract or reduction of the purchase price.
- (4) We shall be liable according to the legal regulations if the Customer asserts claims for damages which are based on intent or gross negligence, including intent or gross negligence on the part of our agents or persons employed in the performance of our obligations. To the extent that we cannot be blamed for intentional breach of contract, the liability for indemnification shall be limited to the foreseeable damage which typically occurs.
- (5) We shall be liable according to the legal regulations, to the extent that we culpably infringe on an essential contractual obligation; however, in this case, liability for damages shall also be limited to the foreseeable damage which typically occurs.
- (6) Insofar as the customer is otherwise entitled to compensation for damages instead of performance due to a negligent breach of duty, our liability shall be limited to compensation for the foreseeable, typically occurring damage.
- (7) This shall not affect liability for damage caused culpably on account of injury to life, body or health of a person; this shall also apply

- in case of mandatory liability in accordance with the product liability law.
- (8) Liability shall be excluded unless otherwise specified above.
- (9) The period of prescription for claims based on defects amounts to 12 months, calculated as of the transfer of risk. This shall not apply in the case of the sale of an object which is usually used for a building and which has caused the respective defect.
- (10) This shall not affect the period of prescription in case of delivery recourse in acc. with §§ 478, 479 BGB (German Civil Code), which shall amount to five years calculated as of the date of delivery of the defective item.

#### § 7 Overall liability

- (1) Any liability exceeding the damages according to § 6 irrespective of the legal nature of the claim asserted shall be excluded. This applies in particular to claims for compensation arising out of negligence at the time of entering into the contract, other breaches of obligations or criminal claims for compensation for material damages acc. to § 823 BGB.
- (2) The limitation acc. to sect. (1) shall also apply to the extent that the Customer requests, instead of replacement of the damage, replacement of useless expense instead of the performance.
- (3) As far as liability for damages towards us is excluded or restricted, this applies also regarding the personal liability for damages of our employees, staff, personnel, representatives/agents and persons employed in the performance of our obligations.

#### § 8 Securing the reservation of title

- (1) We reserve the title to the purchased item pending receipt of all payments resulting from the business relationship with the Customer. If the Customer acts contrary to the terms of the contract, especially in case of default in payment, we shall be entitled to take back the purchased item. Our taking back the purchased item constitutes rescission of the contract. After taking back the purchased item, we are entitled to utilise it; the proceeds from the utilisation shall be settled against the Customer's liabilities, less appropriate costs of utilisation.
- (2) The Customer shall be obligated to treat the purchased item carefully; he/she shall especially be required to provide sufficient insurance cover for its reinstatement value at his/her own costs against damage due to fire, water and theft.
- (3) In case of seizure or other third-party intervention, the Customer shall inform us immediately in writing, so as to enable us to take action in acc. with § 771 ZPO (German Code of Civil Procedure).

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Should maintenance and inspection work be required, the Customer must have it performed at his/her own costs in time.

To the extent that the third party is not able to reimburse the legal and out-of-court fees of an action in acc. with § 771 ZPO to us, the Customer shall be liable towards us for the default occurred.

- (4) The Customer shall be entitled to resell the purchased item within his/her ordinary business dealings; he/she shall, however, assign to us right now all claims to the extent of the final invoice amount (VAT included) of our claim which arise to him/her from the resale towards his/her purchasers or third parties, independently of the purchased item having been sold without or after having been subject to further processing. The Customer shall remain entitled to collect this claim even after such assignment. This shall not affect our right to collect the claim ourselves. However, we undertake not to collect the claim as long as the Customer meets his/her payment obligations from the collected proceeds, does not get into default in payment and especially if no application exists to open winding-up or insolvency proceedings, or bankruptcy. Failing this, we are entitled to demand that the Customer notifies us about the assigned claims and the appropriate debtors, makes all the indications required for collection, delivers the required documents and informs the debtors (third parties) about the assignment.
- (5) Processing or transformation of the item purchased by the Customer shall be performed for our account. If our purchased item is processed together with other items which are not our property, we shall acquire co-ownership of the new item on a pro-rata basis of the value of the purchased item (final invoice price incl. value-added tax) to the other processed items at the time of processing. The item created by transformation shall be subject, in all the other respects, to the same stipulations as the purchased item which has been reserved and delivered.
- (6) If our purchased item is inseparably compounded with other items which are not our property, we shall acquire the coownership of the new item on a pro-rata basis of the value of the purchased item (final invoice price incl. value-added tax) to the other compounded items at the time of compounding. If compounding is effected in a way that the Customer's item shall be considered as the main item, it shall be considered as agreed that the Customer assigns to us co-ownership on a pro-rata basis. The customer shall retain the sole ownership or co-ownership thus created for us.
- (7) The Customer shall also assign to us the claims for securing our claims towards himself/herself which arise through the

- connection of the purchased item with a plot of land against a third party.
- (8) We undertake to release the securities to which we are entitled at the Customer's request to the extent that the realisable value of our securities exceeds the claims to be secured by more than 10%; the selection of the securities to be released is our responsibility.

#### § 9 Legal venue - Place of fulfilment

- (1) To the extent that the Customer is a merchant, our registered offices shall be legal venue; we shall however also be entitled to sue the Customer before the court at his/her place of residence.
- (2) The law of the Federal Republic of Germany shall apply; application of the Convention on Contracts relating to the Uniform Law on the International Sale of Goods (CISG) shall be excluded.
- (3) To the extent that nothing to the contrary results from the order confirmation, our registered offices shall be the place of performance.

The supplies and services (performance of contract) shall be subject to the proviso that there are no obstacles to the performance due to national or international regulations, in particular export control regulations as well as embargos or other restrictions. The Parties to the contract undertake to provide all information and documentation required for export/transfer/import. Delays due to export inspections or approval procedures shall invalidate deadlines and delivery times. If necessary approvals are not granted, the contract shall be deemed not to have been concluded with regard to the parts concerned; claims for damages shall be excluded to this extent and on account of the aforementioned deadline(s) being exceeded.

By accepting our products and services, the customer warrants that all European and national, and possibly also US-American export regulations are complied with. This applies in particular to deliveries to sensitive countries of purchasers or end-users. All embargos shall be observed precisely. The sanctions lists must be checked precisely and complied with. Upon request, our Customers shall provide us with evidence that the sanctions lists have been checked by suitable software programs.

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